

# **Rosemary's Babies Co**

4439 Reading Road, Cincinnati, Ohio 45229 (513)813-8336 |rosemarysbabies.cincy@gmail.com | www.rosemarysbabies.co EIN: 81-3727709 | Ohio registered 501c3 For questions: Rosemary Oglesby-Henry, CEO | Aswad Mack, Board Chair



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#### Dear Friends,

Thank you for supporting Rosemary's Babies Company as we walked into year three thriving! We would not be able to provide our services to the 200 families we serve without your support. You truly make the difference.

*Thank you to our 100 agency partners* including: Pro Bono Partnerships, Spark Philanthropy, LaSoupe, Master Provisions, Cradle Cincinnati, Life Solutions Network, Visions Events Design, and many others.

*Special thank you to our donors and sponsors* who ensure we have funding for resources: United Way of Greater Cincinnati, UC Health, Greater Cincinnati Foundation, First Financial, Cincinnati Children's Hospital Medical Center, Marathon Oil, The Otto Budig Foundation, Schwab Foundation, Renaissance Charitable Foundation, Toyota Foundation, and Blank Rome.

*Thank you to the* media who shared our story: Cincinnati Business Courier, Movers & Makers, The Cincinnati Herald, WCPO, Women of Cincy, FORBES Magazine, Fortune, Entrepreneur, and many others.

*We would like to thank our awesome team, board members and more than 75 volunteers* who contributed over 2,500 hours in service in 2019.



Finally, thank you to the community and the hundreds of supporters who donated time, talent and treasures. You water our garden and our babies blossom because of YOU.

Blessings, Rosemary Oglesby-Henry

## **OUR LEADERS**

3 3 3

3

3

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#### 2019 Leadership Board

Board Chair Aswad Mack Chair Elect Laurie Stevens Treasurer Cheryl Lackey Secretary Rodsha Belser Summer Lattimore Patricia McCollum Katelyn Price Jaliah Oglesby Amanda Donelan

Advisory Members Dorothy Haynes Kat Steiner Mark Osborne Amelia Orr Karen Harshaw Tony Aloise Jorge Perez Jaila Nored Robert Oglesby Claire Stewart

#### **Young Leaders Board** Kaiya Collins Rian Marie Oglesby Qua'ron Oglesby-Henry

Qua'ron Oglesby-Henry Arya Belser

#### **RBC Staff**

Rosemary Oglesby-Henry CEO

*Contractors* Darrian Turner Marketing & Branding Director

Rodsha Belser Volunteer Manager

Cheryl Lackey Accounting

Arienne Jackson Levi Curriculum

Neisha Marie Levi Illustrator

Pictured Ross Meyer, 2019 Interim Director of United Way and Rosemary, CEO/founder.



# **2019 HIGHLIGHTS**

### **Strategic Highlights**

- New location at 4439 Reading Road in February 2019
- Implemented parent programs: Seeds to Inspire & Fri-Yay
- Added 2 advisors to leadership board
- RBC communications reached 1 Million readers

#### **Financial Highlights**

- Legends Showcase & Benefit Gala raised \$25,0000
- RBC received 165 donations via social platforms
  - RBC increased diversity in funding by 26%

### **Operating Highlights**

- RBC contracted a position for a Volunteer Manager
- RBC partnered with Grad Cincinnati mentor teens in workforce
- RBC received a \$10K grant to expand programming for babies

### Our mission is to help teen parents master the concepts of self-leadership to leave a legacy



#### 194 Families Served in 2019

- RBC served 194 families in 2019
- Of these families 24 enrolled and completed our 1-year Leadership & Legacy Program This is a 33% increase in participation and 65% increase in completion.
- 65 families requested confidant care



#### 9 Families Safe Sleep Program

**9 families** completed the Safe Sleep Program in partnership with Hamilton County Health Department these families received education and a free crib

### 124 Families Transportation

RBC provided 124 Emergency rides to families to doctors appointments, grocery or to our office for care



### What RBC Measures

- **0%** of parents reported dual pregnancies
- **0%** of parents reported dropping out of high school
- 100% of families received mental health counseling100% reported improved
- behaviors
- 5 fathers enrolled in program
- **3 parents** became employed above minimum wage

# **OUR COMMUNITY**

**M** 

#### Top (Left to Right)

Nautica P. (18) came to RBC as a referral from Juvenile & Family Court. She had recently aged out of foster care and was working to gain custody of her baby. RBC provided 1:1 interview skills, helped her to update her resume, and introduced her to a partner agency, Country Meat Co., who hired her part-time. The partnership offers her mentoring and a flexible schedule. She now has custody of her baby and just celebrated her one-year anniversary with the company. She is being paid 510 per hour.

Nadia B. (19) found RBC through the diversion program. After completing her volunteer hours, she became pregnant. At the time she was both job and house-hopping. RBC provided 1:1 resume support, provided a reference for her apartment and supported ther with getting baby items. RBC also hosted her baby shower. Nadia gave birth to a healthy baby boy and is working.

Samaria (3) is a beautiful little girl whose mother found RBC through online marketing for our Halloween event "Hallor & Chill." Samaria's mom was struggling with being a parent, school and managing a new relationship. She began to come to weekly Seeds to Inspire sessions. Her relationship with her baby is better, she is learning parenting skills, and is gainfully employed. Recently she reported a \$.25 payincrease.

**RBC HOSTED OUR** 1<sup>ST</sup> **CHRISTMAS** – Each family received diapers, wipes, a gift card, learning toy and outfits. Parents received journals. RBC donated 25 Christmases to families including one mom who had 9 siblings.

Lamar (16) came to RBC with his girlfhiend. He was hoping to learn to be a better dad to his daughter. He attended weekly sessions and reported positive behavior changes in school and his partner.

Stefani (19) found her way to the RBC program through the Hamilton County Diversion program. RBC decided to allow her to complete her hours as a program participant. She reported learning parenting skills, becoming a better employee and learning to prioritize her life.







Donations from United Way Greater Cincinnati



2019 Leadership & Legacy Honorees & Board of Directors.



RBC was featured in this issue of Forbes Magazine



Guests at the 2019 Legends Showcase at Cincinnati Zoo. 200+ attendees helped us raise \$25K.



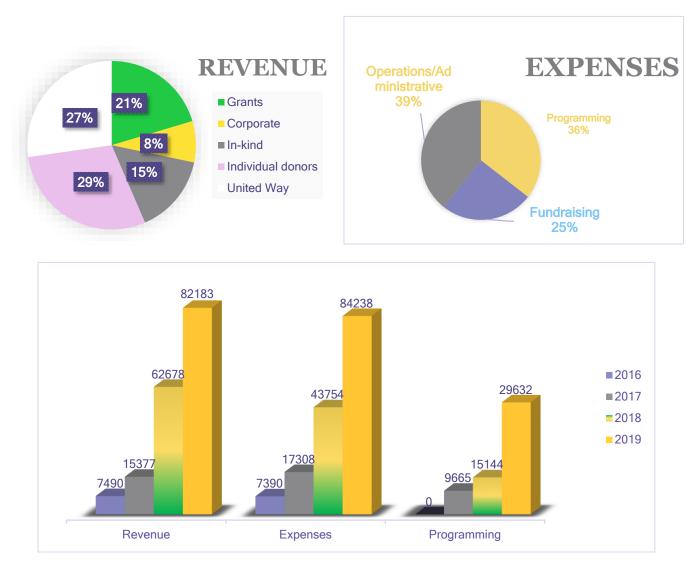
Jumpers at our 2019 Trampoline TapOut at Carl Lindner YMCA



2019 Proclamation to recognize Youth Pregnancy & Parenthood Awareness Day the day after Mother's Day

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# **2019 FINANCIALS**



### Total Revenue: \$82,183

\$39,150
\$24,012
\$6,500
\$12,520
\$22,400

## Total Expenses: \$84,238

Programming:	\$29,632
Fundraising:	\$20,908
Operation/Admin.	\$32,879
Net Income: §	84,980

# **FINANCIAL SUMMARY**

Rosemary's Babies Company (RBC) shows a consistent increase in revenue from 2016-2019. Since RBC's 2016 launch, the organization has **shown a consistent increase in revenue**, with the largest financial increase from 2017-2018. In 2019, RBC shows diverse funding: grants, individual donors, sponsors, and grants.

Based on the 2019 reported revenue 21% of all revenue are grants, 27% is funding from United Way of Greater Cincinnati, and 42% of all other contributions are direct campaigns organized by the non-profit.

#### **Community Partners**

4C for Children A & C Lackey Accounting Services Addiction Counseling Services American Red Cross Angel Baby Network Angie Lipscomb Arch Association of Fundraising Professionals **Bethany House Brighton Center Buckeye Health** CareSource Children's Home of Greater Cincinnati Children's Hospital Children's Theater of Cincinnati Childrens Inc **Cincinnati** Cares **Cincinnati Public Schools** Cincinnati State Cincinnati Works **Community Counseling Covington Independent Covington Metropolitan** Housing Authority **Cincinnati** Police Department Cradle Cincinnati Policy Committee **Cradle Connections DAD** Initiative **DOHN** Academy Dr Rosemary Stein, North Carolina dt graphics Hemi Educ8te the World **Emah's Place Every Child Succeeds** Flywheel Freestore Foodbank Gateway Gen2Gen **Good Things Going** Around

Greater Cincinnati Moms Blog Greater Cincinnati Foundation Hamilton County **Community Action** Hamilton County Jobs & Family Services Hamilton County Probation Hamilton County Reentry Hamilton County Youth **Division** referral Health Access Now **Helping Latino Families Ingage Partners Inspiring Service Kassie Project** Kelly Youth Services L'Bae LaSoupe Life Solutions Network **Lighthouse Youth Services Master Provisions** Metropolitan Club Cincinnati Metropolitan Housing Miami University Movers & Makers Molina Mt St Joseph NKU **Ohio Jobs & Family** Services Patricia McCollum, LSW Powernet Probono Counseling Prosperity for All (Easter Seals) Queen City Homecare Salvation Army Santa Maria Sarah McIntosh, Copywriter Scholarhouse (NKY) Score Snow's Day Care Social Venture Partners Spark Philanthropy Talbert House: Dad Program

**Tender Mercies** Think About It LLC Tri Health Uber UC Health United Way UpSpring Urban League WAIF WCPO Women Helping Women Movers & Makers Cincinnati Herald Greater Cincinnati YWCA YMCA of Greater Cincinnati

#### **Donors**

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## **Sponsors**

UC Foundation First Financial Love Must Win Mayo Home Spark Philanthropy Change the Narrative Community Care Talbert House Cincinnati Children's Hospital Medical Center

## Grantors

Toyota Foundation Volunteer Grant Greater Cincinnati Foundation Grainger Foundation United Way of Greater Cincinnati Marathon Grant Schwab Foundation Marathon Grant

This report was completed by Rosemary's Babies Company and approved by Board of Directors. If you have any questions about this report, please contact the organization at (513) 813-8336 or rosemarysbabies.cincy@gmail.com.